

Partners In Performance

Focusing Professional Encounters — Capturing the Visit

August 27, 2019

Coverage for every stage of life™



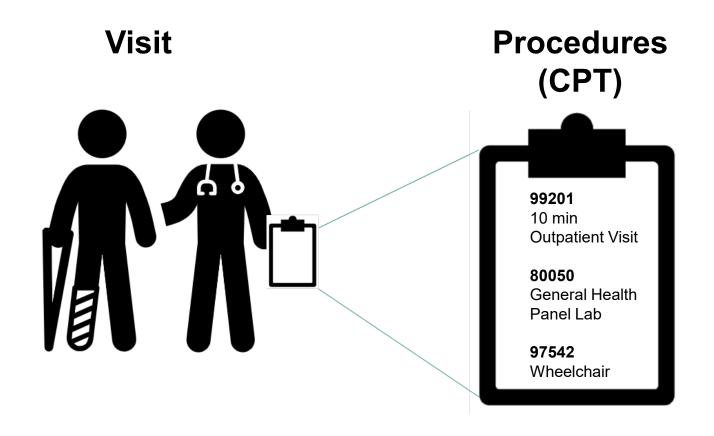
Agenda







What is an Encounter?







How is an Encounter different than a claim?

Encounter = Capitated



Rate \$\$\$ per member

Claim = Fee-for-Service



Fee \$\$\$ per service





Why are Encounters important?



Track Health Services Given to Our Members





Regulatory Reporting Requirement



HEDIS & STARS
Performance
Rating

8/7/2019 5





What are the different types of Encounters?

Professional



Encounter Type	CPT Codes	Examples
Evaluation & Management	99201–99499	99201 – Outpatient Visit for New Patients (10 mins)
Laboratory & Pathology	80000-89999	80050 – General Health Panel (Metabolic Panel and Blood Count)
Radiology	70000–79999	77053 – Mammography
Other	All other codes	97542 – Wheelchair

Institutional





Knowledge Review

What is an encounter? Select the best answer

- Outpatient Visit
- Service Line
- Procedure
- Patient-Physician Visit
- All of the above





Agenda

Housekeeping

Encounters Overview

Encounters Process

Performance Reports

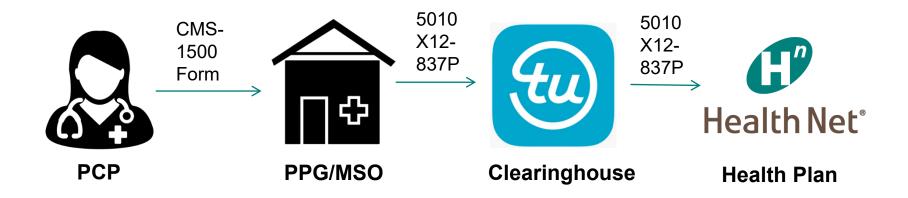
Best Practices

Q&A





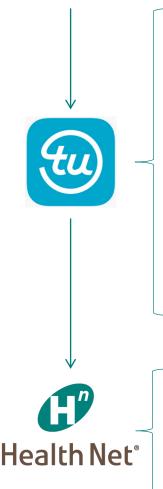
How are professional encounters sent to Health Net?







How can you tell if all the necessary data fields are being sent in the encounter data file?



WEDI SNIP Level Validation:

Health Net Validates up to SNIP Partial Level 5

- **1. EDI Syntax Integrity**** Header, segment, loop and file structure information is present
- 2. HIPAA Implementation Guide Requirement** Qualifiers or segments required by HIPAA
- 3. **HIPAA Balance** Example is that line amount must add up to billed amount
- **4. HIPAA Inter-Segment Situation** *If A occurs B must occur, example if address present, zip must be included*
- 5. HIPAA External Code Set Validates diagnosis and procedure codes

*Hard Edits

Front-end EFT File Level Edits
EDI Team SNIP Level II

Plan Specific Edits e.g. submitter ID, Member eligibility, duplicate, void, adjustment and replacement logic, Medicare allowed amount & patient responsibility.





What are common errors for rejecting an encounter and how do I correct an encounter that was rejected based on edits?



See Appendix C-D for screenshot of TU's Claims Dashboard that lists rejections

Error Code	Error Description	Correction Guidance			
1459	HEALTH CARE DIAGNOSIS CODE(S) (XXXXX) IS INVALID. MUST BE A VALID DIAGNOSIS CODE FOR THE DATE ON WHICH THE SERVICE WAS PERFORMED	Provide the valid diagnosis and procedure code for the date of service, which can be			
3529	PROCEDURE CODE (XXXX) IS INVALID. MUST BE A VALID PROCEDURE CODE FOR THE DATE OF SERVICE	obtained from CPT book or coding software			
PDMB/001	(R) MEMBER NOT FOUND	Ensure member name is spelled correctly and exactly as displayed in the eligibility sent by HN			

Note: If submitter does not utilize the portal as a means of correction, than submitter should correct and/or modify encounter data in the provider's internal system and resubmit.





What is Health Net's duplicate logic?



Professional Encounter Duplicate Logic

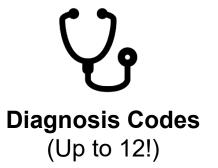
- 1. Member
- 2. Provider (Billing provider or Rendering provider)
- 3. Date of service
- 4. Procedure code
- 5. Modifier 1-4
- 6. Frequency code
- 7. Check / Processed date

Error Code	Error Description	Correction Guidance
PLDU/006	(R) INTERNAL DUP FIRST RECORD	Submit the procedure on a separate encounter
PLDU/007	(R) INTERNAL DUP SUBSEQUENT RECORD	OR submit the encounter with a modifier: 59,
PLDU/008	(R) INTERNAL DUP LAST RECORD	76, or 77*





Can I modify encounters that have been accepted?





2 Step Process

- Frequency code 7 (replacement) must be sent in the CLM segment
- 2. Ensure processing date in the DTP*573 segment is greater than the original DTP*573 date

Note: If ClearIQ is not used then submitter needs to make these changes on their internal 837 file to be submitted to TU



Knowledge Review

What are the three most common encounter errors? Select all that apply

- Invalid diagnosis code
- Member not found
- Paid amount blank
- Invalid procedure code
- Member not eligible for beginning service date





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What are Key Performance Indicators for Encounters?



Rejection Rate

Definition: percentage of total encounters that are denied

Performance Standard: < 5%



Volume

Definition: the number of service lines (CPT codes) rendered

as Per Member Per Month (PMPM)

Performance Standard: ≥ 75th peer percentile



Timeliness

Definition: the number of days starting from the DOS to when

the encounter was received by Health Net

Performance Standard: 75% within 75 days





Daily Encounter Batch Reports

KPI: Volume and Rejects

Health Net, Inc - DAILY Encounter Batch Reports

Submitter: FHC00000123

ENC122	y Submitter id)	Run Date: 20190617			
		<pre edit=""></pre>	<mcal split=""></mcal>	<>	
	D/L	COUNTS AMOUNT	COUNT AMOUNT	COUNT AMOUNT	
TOTAL FOR JULIAN DATE = 2019168	DOC	1,433 1,744,253.79	0 0.00	1,433 1,744,253.79	
TOTAL FOR SUBMITTER ID = FHC00000123	LINE	4,310 1,744,253.79	0 0.00	4,310 1,744,253.79	

ENC420PS	Health Net Pro	fessional Re	eject Summary Report

Submitter Name: PPG A	SUBID: FHC00000123 Julian Date: 2019168	
Error Code	Error Description	Error Count
PDMB/001	(R)MEMBER NOT FOUND	17
PDSE/001	(S)PAT PAID AMT BLANK/MISMATCH	1
PLDU/001	(R)DUP-SAME MBR, PRV, DT, PROC, M1-M4	13
PLDU/008	(R)INTERNAL DUP LAST RECORD	8
PLMB/001	(R)MBR NOT ELIG FOR BEG SERVICE DATE	5



Medicare and Commercial Professional Encounter Performance Status

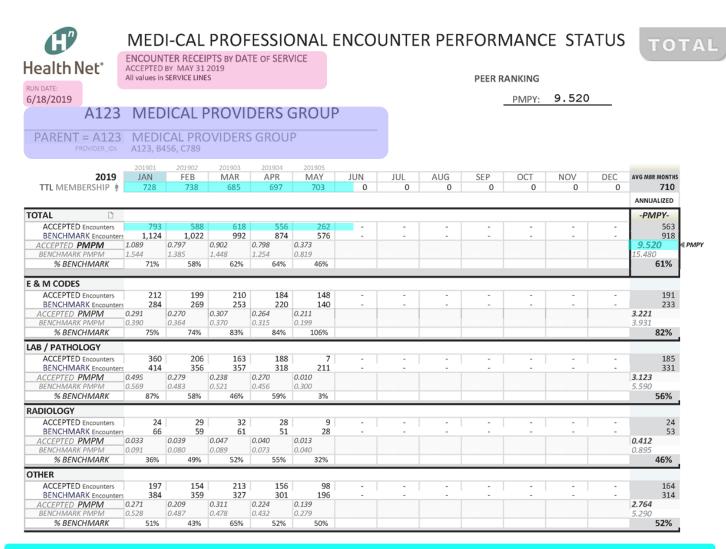
KPI: Volume

10	alth Net		PR	OFESSIONA	AL ENCOUN	TER STAT	US - CON	IMERCIAL						
G He	aith Net		Pa	r	0		Phys M	ed Grp						
REPORT ID: RUN DATE: PAR PPG:	ENURD210 20190304 0	E	NCOUNTER	RECEIPTS	S BY DATE (OF SERVIC	E FROM	20180101	то	20181231				
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Membership		658	711	680	675	671	654	684	1,082	1,096	1,096	1,098	1,116	851
E and M Codes	s													
Accep	ted	248	241	268	282	256	267	231	256	239	270	234	182	2,974
Expec	ted	192	207	198	197	196	191	200	316	320	320	320	326	2,981
% Con	npliance	129%	116%	135%	143%	131%	140%	116%	81%	75%	84%	73%	56%	100%
YTD P	MPY													3.5
Expec	ted PMPY													3.5
Laboratory / Pa	athology													
Accep	ted	559	660	597	529	574	370	397	491	411	393	501	353	5,835
Expec	ted	329	356	340	338	336	327	342	541	548	548	549	558	5,111
% Con	npliance	170%	186%	176%	157%	171%	113%	116%	91%	75%	72%	91%	63%	114%
YTD P	MPY													6.9
Expec	ted PMPY													6.0
Radiology														
Accep	ted	67	61	98	73	64	56	66	83	93	91	64	62	878
Expec	ted	55	59	57	56	56	55	57	90	91	91	92	93	852
% Con	npliance	122%	103%	173%	130%	114%	103%	116%	92%	102%	100%	70%	67%	103%
YTD P	MPY													1.0
Expec	ted PMPY													1.0
Other														
Accep	ted	448	532	539	572	552	428	482	532	499	632	489	444	6,149
Expec	ted	274	296	283	281	280	273	285	451	457	457	458	465	4,259
% Con	npliance	163%	180%	190%	203%	197%	157%	169%	118%	109%	138%	107%	95%	144%
YTD P	MPY													7.2
Expec	ted PMPY													5.0



Medi-Cal Professional Encounter Performance Status

KPI: Volume

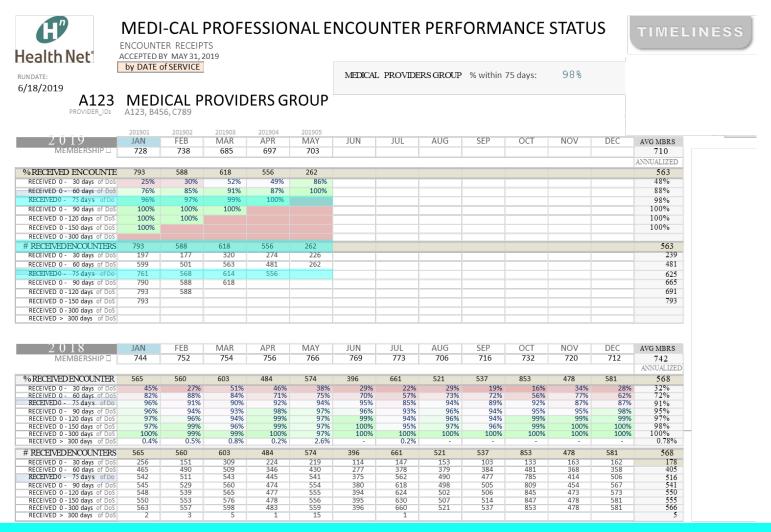


(Total accepted encounters \div total membership) \times 12 (months) = PMPY



Medi-Cal Professional Encounter Performance Status

KPI: Timeliness



(Total encounters received within 75 days of date of service) ÷ (Total received encounters) = (% of encounters received within 75 days of date of service)



Knowledge Review

What are Health Net's KPIs for encounter performance? Select all that apply

- Completeness
- Rejection Rate
- Volume
- Accuracy
- Timeliness





Agenda

-) Housekeeping
 - **Encounters Overview**
 - **Encounters Process**
 - **Performance Reports**
 - **Best Practices**

Q&A





How can I get the Encounter reports?

Report	Run Frequency	Published When
Daily Encounter Batch Report	Upon submission	Upon submission
Volume Report	Monthly	Mid-Month
Timeliness Report	Monthly	Mid-Month

Automatically Emailed



Joint Operations Meeting (JOM)







What are Encounter best practices?

General

- Develop your own reporting capabilities that monitor volume and timeliness at the individual practitioner level
- Incentivize office staff to submit encounters based on Health Net's performance standards

Volume

- Review Daily Encounter Batch reports to ensure data submitted through Transunion has reached Health Net
- Review monthly accepted data reports to identify deficiencies

Timeliness

Submit encounters to TU/HN on a weekly basis

Rejections

- Develop a standard process whereby rejected encounters are corrected w/in 30-60 days in TU's ClearIQ portal
- Prioritize the common reasons for encounter rejections by group and train providers on the appropriate submission process





Thank you!

If you have any questions or require any encounter assistance, please contact enc_group@healthnet.com, we are always happy to assist.

Go Team! ©



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Questions and Answers





Appendix

Appendix A: What does an encounter look like in a file?



An 837 professional or institutional encounter consists of the data fields contained in a HCFA 1500 or UB-94 837.

Example of a professional file with segment/field descriptions:

NM1*IL*1*WAYNE*BRUCE****MI*R01234567~	→ MEMBER NAME AND ID
N3*1234 E AVENUE ~ ———————————————————————————————————	→ MEMBER ADDRESS
N4*HOLLYWOOD*CA*90210~	
DMG*D8*20200231*F~	→ EMBER DATE OF BIRTH
NM1*PR*2*HEALTH NET****PI*987654321~	→ DATA RECEIVER
CLM*6HRY62W-1234567891011*100***49>B>1*Y*A*	Y*Y~ ── CLAIM#, BILLED AMT, FREQ CODE
REF*D9*2669453014~	
HI*ABK>A749~	→ DIAGNOSIS CODE
NM1*82*1*KIRK*T*JAMES***XX*9876543210~	RENDERING /ATTENDING PHYS
PRV*PE*PXC*515000000X~	TAXONOMY CODE (Rendering Provider specialty)
NM1*77*2*SOUTH PAW HEALTH CENTER~	→ SERVICING FACILITY
N3*564431 40TH ST E~	SERVICING FACILITY ADDRESS
N4*HEALTHYTOWN*CA*05150~	
LX*1~	LINE 1 OF CLAI
SV1*HC>Q0144*0*UN*2***1~	EDURE CODE, BILLED ON PROCEDURE, UNITS
DTP*472*D8*20180404~	→ DATE OF SERVICE



Appendix B: In what instance is encounter data accepted via an ASM format and who is responsible for receiving this data?

For encounter reporting purposes the required method to submit encounters is via the X12-837 electronic encounter file. Some of the instances in which an ASM format is accepted are as follows:

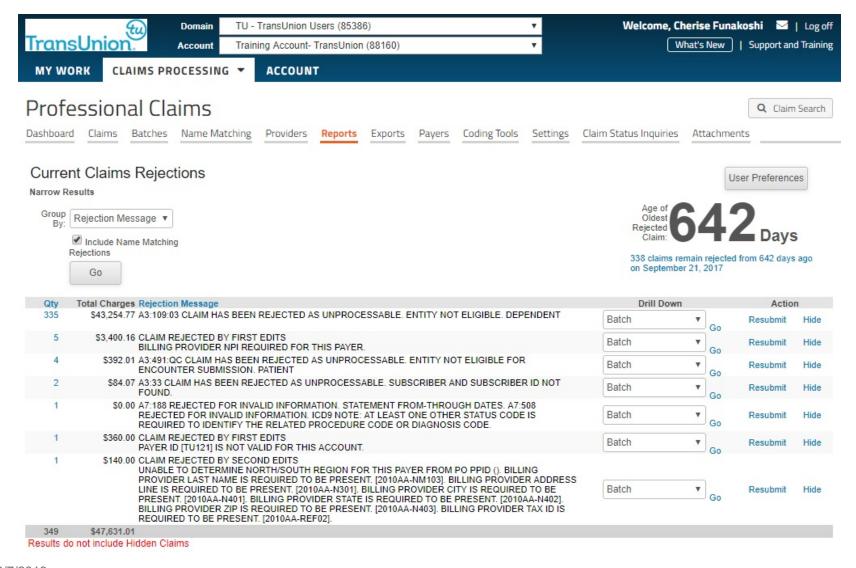
- If the group is changing systems and unable to create a file for a period of time.
- If the group is having problems populating a segment in a file and the time to fix the issue will be substantial.
- If data is rejecting in large volumes and the issue is being looked into but not able to be fixed in an accepted timely manner.
- The ASM data is received by the HEDIS or RAF department for inclusion into their perspective reporting.

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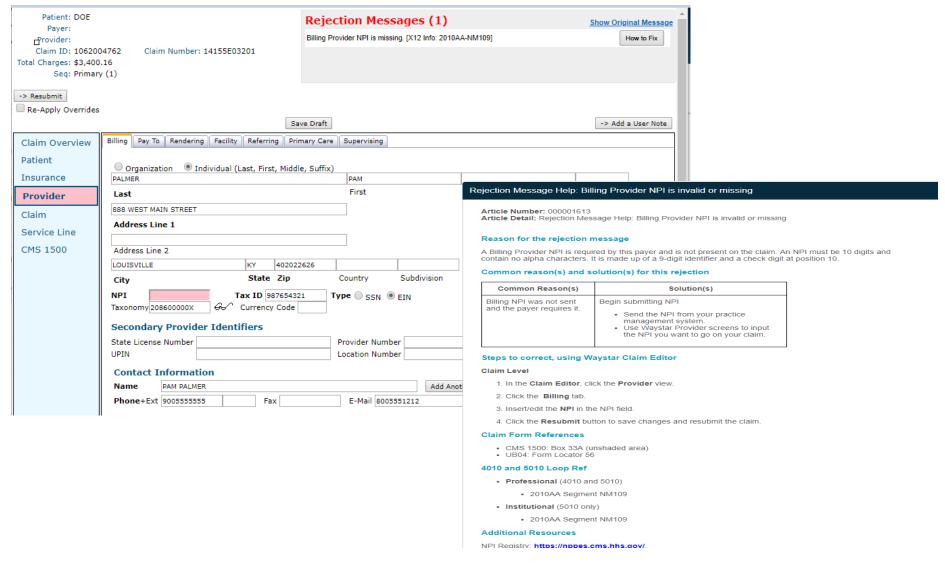
Appendix C: TransUnion's Claims Dashboard







Appendix D: TransUnion's Correction





Appendix E: How many diagnosis codes can be captured on 837?

Diagnosis - the 837 **professional** claim record can contain up to **12** codes. The 837 **institutional** claim records can contain up to **27** codes. This can potentially be a significant loss of volume of diagnosis codes per claim record if the encounter record is not received and accepted by Health Net.

In order to work around the 837 file limitation on the number of diagnosis codes that can be sent in one claim record, the same claim can be sent again with additional diagnoses codes. Health Net will reject the encounter as duplicate but accept the additional diagnoses and add them to the original claim record.

Kbase is capable of storing up to 80 diagnosis codes per encounter.

Procedures - the 837 service line procedure code volume limit that can be submitted per claim record is 50 for professional and 999 for institutional.

NOTE! If the record contains more procedure codes than the 837 allows, additional codes will need to be added to a new claim record, do not include previously submitted and accepted procedure codes in the new claim record.





Appendix F: Internal HN Rejection Report

Daily Commercial at a Glance Monday, June 10, 2019 Julian Date 10:16:22 AM 2019158								
Submitter ID	Submitter Name	Analyst	Prof Total Input Line Count	Prof 2%	Prof Total Rejects less Dups		Inst 2%	Inst Total Rejects Iess dups
FHA000001	PPG A	Theresa	1	0				
FHA000003	PPG B	Marisela	518	10	444			
FHC000001	PPG C	Johnny	432	9		9	0	1
FHC000006	PPG D	Marisela	1,677	34	36			
FHC000009	PPG E	Johnny	3	0	3			
FHC000011	PPG F	Johnny	689	14	5	13	0	