

BREAKING NEWS

Health Net Announces 2024-25 Small Group Broker Incentive Program

Health Net's Peak Season Incentive Program¹ gives you a lot to look forward to from September 2024 through January 2025 new business effective dates.

When you offer Health Net plans, you can be confident that your clients are receiving the coverage they need at an affordable rate, ensuring a combination of value and quality for both your clients and your business.

Program Details:

For new sales² that have September 2024 through January 2025 effective dates, we are offering a special commission rate of 6% for the life of the case.³ This rate is for groups with just 6 or more subscribers enrolled.

For details and program guidelines, contact your Health Net Account Executive.

¹ Incentive program applies to business sold directly through Health Net only. Excludes Cal Choice. Cobra membership does not apply toward total subscriber count to qualify.

² Sales through General Agents qualify for Peak Season Incentive Programs.

³ Health Net reserves the right to change or terminate this program.



Top Producer? Paradise Awaits!

You're elite at what you do. Your selling skills have set you apart and placed you on top. But there's more in store. Now's your chance to win an exclusive getaway to Hawaii in the Spring of 2025!

Health Net's Elite Partners Program (EPP) contest gives you the chance to put your selling talents to the test. Be one of Health Net's top 8 selling brokers in IFP, Large Group or Small Group, you and a guest can pack your bags for paradise.

Celebrate your success and carve a new future as you spend time with Health Net's senior leadership. Plus, get expert insight on emerging industry trends and future growth strategies and network with colleagues. Then relax with a Mai Tai in hand and your toes in the sand!

To Qualify:

- SBG: The top 8 Brokers will secure a spot. Minimum 250 members to qualify. (contest runs from June 2024–January 2025¹ effective dates)
- LGB: The top 8 Brokers will secure a spot. Minimum 300 members to qualify. (contest runs from June 2024–January 2025¹ effective dates)
- IFP: The top 8 Brokers will secure a spot. Minimum 250 members to qualify. (contest runs for the entire month of January 2025²)

Questions?

For more information, please contact your Health Net Sales Representative.

¹ Top-selling brokers are those who sell to the most members during the contest period June 1, 2024 through January 31, 2025. Small Group sales through Cal Choice do not qualify.

² Top-selling brokers are those who sell the most January 2025 members.

INDUSTRY NEWS



FDA Advisers Unanimously Recommend Next Round Of COVID-19 Vaccines Target JN.1 Variant

The [New York Times](#) (6/5, Weiland, Jewett) reports, "A committee of advisers to the Food and Drug Administration voted on Wednesday to update the formula for the Covid vaccine ahead of an anticipated fall immunization campaign, now an annual step to try to offer better protection against versions of the virus in circulation." The panel's unanimous vote "recommends a formula aimed at combating the variant JN.1, which dominated infections in the United States in February, or a version of it."

[Reuters](#) reports COVID-19 vaccine makers Pfizer, Moderna, and Novavax "earlier in the day said data from animal studies showed their 2024-25 shots targeting the JN.1 variant that was dominant earlier this year could neutralize newer subvariants such as KP.2 much better than the older shots." In terms of timing, "Pfizer and partner BioNTech said they will be ready to supply their updated vaccines immediately upon approval, while Moderna forecasts a timeline for August."

Also reporting are [CNN](#) (6/5, Christensen), [Bloomberg Law](#) (6/5, Chang), and [The Hill](#) (6/5, Choi).

HEALTH NET NEWS

Health Net Continues its Offering for the Los Angeles Unified School District



As part of our commercial offering, Health Net has been Los Angeles Unified School District's chosen carrier since 2009. The 2nd largest public school district in the country employs more than 75,000 employees and provides health insurance to more than 230,000 members and their families.

Health Net offers the District our Full Network HMO providing members with state-wide access to quality doctors and hospitals where they live or work.

One more great reason to choose Health Net Full Network HMO is our partnership with some of the most comprehensive and advanced health care systems in the world such as UCLA Health and Cedars-Sinai.

IN THE COMMUNITY

Local Events Provide for Education and Health Screenings



Health Net recently partnered with El Concilio California and West Modesto Community Collaborative to support their community events.

At El Concilio California's Cinco de Mayo Festival in Stockton earlier in May, the Health Net RV team shared Medi-Cal education materials, provided a coloring station for kids and performed nearly 200 health screenings (blood pressure and strength tests).

At the June West Modesto Community Collaborative's Community Health Fair in Modesto, Community Health Workers shared Medi-Cal education materials and resources.

WELLNESS

July Wellness Webinar "Creating a Healthy Home"

Join us for 'Creating a Healthy Home' wellness webinar where we will discuss bringing nature inside, detoxing your home, benefits of natural light, and more! Creating a healthy home environment is one tool that can be used to improve and support your mental well-being.

Creating a Healthy Home will be held on

Wednesday, July 17, 2024,

From: 12:00 p.m. to 12:45 p.m. Pacific Time (PT).

1. To register for this webinar, please visit this [link](#)

Note: If clicking on the registration link does not work properly with your computer system, please register by copying & pasting the registration link into your browser.

2. Once the host approves your request, you will receive a confirmation email with instructions for joining the meetings. Please don't forget to add these instructions to your calendar.



JUST FOR FUN

Keep Your Pets Safe Over the 4th



Fourth of July festivities, including fireworks, picnics, and other traditions, can be thrilling for people but pose risks to animals.

Loud noises and commotions can distress pets, leading them to flee. Holiday foods may be harmful, and the summer heat and travel can be perilous. Debris from celebrations can also endanger pets.

Regardless of your own plans, safeguarding your pets during and after Fourth of July events is crucial.

The [American Veterinary Medical Association \(AVMA\) recommends:](#)

Preparation:

1. Ensure your pets have updated identification tags and consider microchipping if not already done.
2. Take current photos of your pets and consider behavioral therapy for anxious animals.
3. Secure your environment to prevent escapes and evaluate the safety of your surroundings.

Safety during celebrations:

1. Leave pets at home during parties, fireworks displays, and gatherings to avoid frightening situations.
2. Consider confining pets to a secure room or crate during festivities. Keep horses and livestock away from noise and excitement in fenced areas.
3. Ask guests to watch for potential escapes and keep pets away from fireworks and harmful items.
4. Avoid feeding pets table scraps and protect them from sun and heat. Never leave pets in hot cars and take precautions when traveling.

Afterward:

1. Inspect yards and pastures for fireworks debris to prevent ingestion or injury.
2. Remove food scraps and debris that could harm pets after hosting gatherings.

By taking these precautions, you can ensure a safe and enjoyable Fourth of July for both you and your pets.